



THE WORLD GOT A NEW  
**GLOBAL**  
SOFTGEL  
CDMO





# Table **OF CONTENT**

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**01.**

  
Who  
**WE ARE**

**05.**

  
**EXPERIENCE**

**07.**

**SERVICES**

**09.**

Research and  
**DEVELOPMENT**

**11.**

**TECHNOLOGIES**

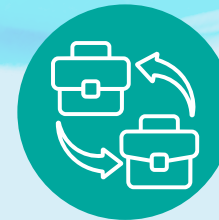


## Who **WE ARE**

**Sofgen Pharma** is a **leading integrated healthcare and pharmaceutical** company that develops and manufactures pharmaceutical and nutraceutical solutions of high complexity.

With a direct presence in 11 countries across the Americas and reach into more than 50 global markets, we integrate the entire pharmaceutical value chain from a single platform.

WE OPERATE THE FULL  
PHARMACEUTICAL  
VALUE CHAIN WITH  
**EXPERTISE ACROSS  
FOUR STRATEGIC  
BUSINESS AREAS:**



### **B2B**

**iCDMO Services (Integrated CDMO):**  
We support our partners from development through commercialization.



### **B2C**

**Rx Products:** Specialized in high-value therapies and complex treatments.

**OTC Products:** Designed for accessibility, quality, and consumer trust.

**Diabetes Solutions:** Innovation applied to chronic condition care.

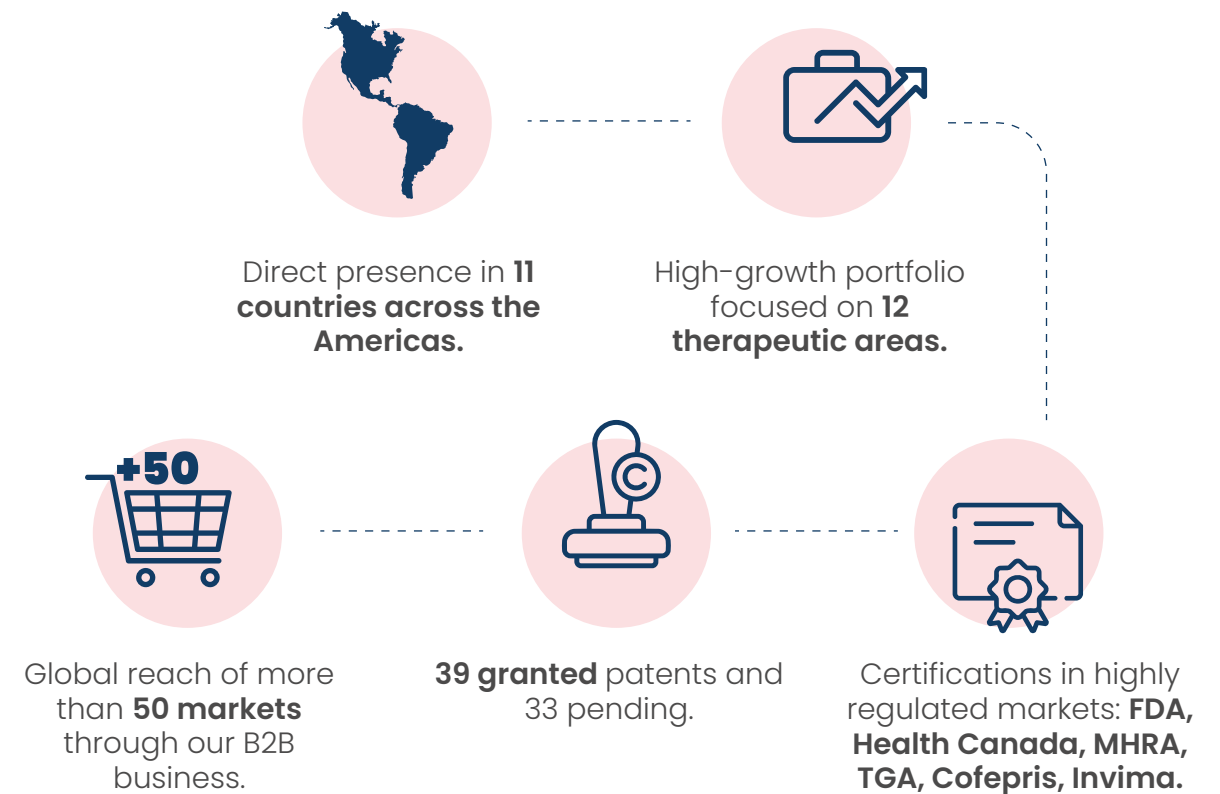


## Our PURPOSE

Transforming lives by delivering **health and wellness** to our **partners and patients**, guided by **quality, ethics, and sustainable results**.



## A DIVERSIFIED GROUP. ONE STRATEGIC DIRECTION.



# B2C AND B2B BUSINESS Structure



Pharmaceutical and  
nutraceutical solutions

B2C – Latam



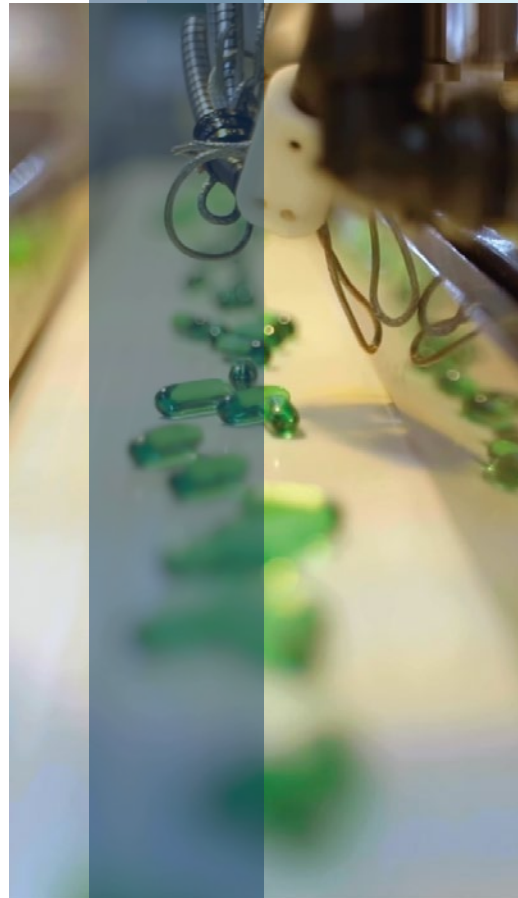
CDMO

Softgels CDMO  
Gummy CDMO

B2B – Global



# GLOBAL Infrastructure.



## Capacity to **Grow** With Our **Partners.**

Our manufacturing facilities are strategically located to ensure proximity to key markets, operational efficiency, and world-class regulatory compliance.

Each facility is designed to support projects from early-stage development through large-scale commercial production.



**WE DIDN'T START  
FROM ZERO.  
WE ELEVATED MORE  
THAN 50 YEARS  
OF EXPERIENCE.**

Sofgen CDMO® is a **global Softgel CDMO/CMO specialized in soft gelatin capsules**. We offer end-to-end solutions from development through delivery for generics, prescription (Rx), OTC, and specialized nutraceutical products.

With **world-class manufacturing capabilities**, a highly qualified scientific team, and an operating model centered on customer experience, we support our strategic partners at every stage of their **pharmaceutical project**:



Launch winning brands and products in innovative softgel formats.



Extend the lifecycle of a broad range of existing products.



Expand and introduce brands into new territories and strategic markets.



Develop new molecules and complex formulations under the highest regulatory standards.

**TRANSFORMING LIVES BY DELIVERING HEALTH AND WELLNESS TO THE CLIENTS AND PATIENTS WE SERVE, GUIDED BY QUALITY, ETHICS, AND SUSTAINABLE RESULTS.**

With **50 years** of technical track record, **Sofgen CDMO®** combines an end-to-end collaborative approach with the ability to generate tangible value for every client, product, and brand.

**We are the strategic partner** the pharmaceutical industry needs to go further.

## EXPERIENCE THAT ISN'T DECLARED. IT'S BEEN BUILT OVER DECADES.



Strong focus on advanced release technologies and innovative formats that optimize **efficiency, product performance, and user experience**.



Extensive track record in the development of **New Chemical Entities** (NCEs) and **highly complex molecules**, backed by deep global regulatory knowledge.



Proven ability to develop high-impact products within robust **cGMP** compliance environments.



Efficient **technology transfer** processes, with a clear focus on time-to-market.



Advanced facilities for handling **hormonal products** and other **complex oral modalities**.



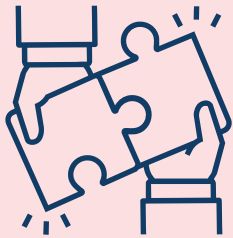
Scalable development and manufacturing capabilities across multiple facilities in **Colombia and Brazil**, ensuring reliability and efficiency across the supply chain.



Client-centered operating model built on **flexibility, connectivity, and trust**, with tailored solutions for every project.



## A **SERVICE** FOR EVERY **STAGE**



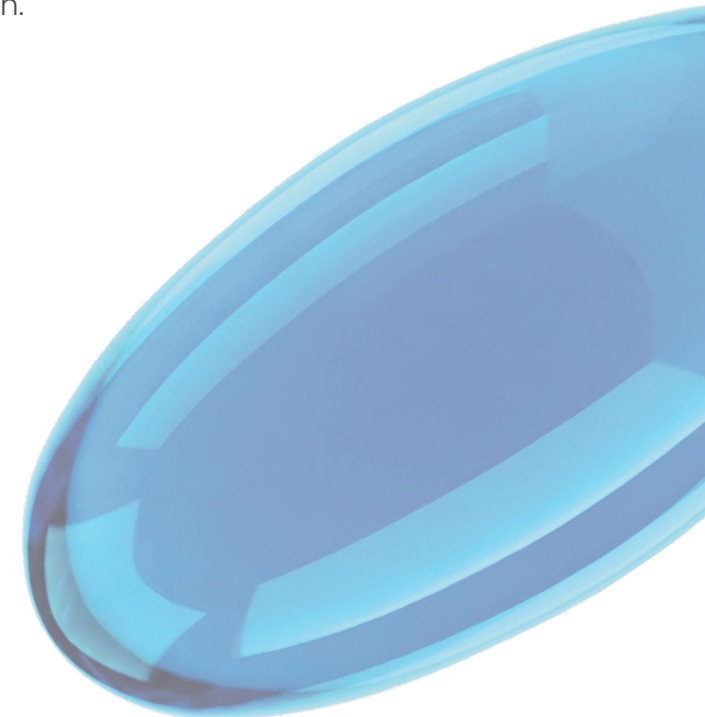
## A **PARTNER** FOR THE WHOLE **JOURNEY**



## A **CLIENT-CENTERED** **MODEL**

Our passion is creating positive experiences at every point of contact with our clients. [We combine our deepest softgel know-how with the flexibility needed to develop fully customized solutions.](#)

We understand our clients aren't simply looking for a manufacturer. They're looking for [a partner who understands their challenges](#), can adapt with speed and reliability, and is committed to the success of every project as if it were their own.



# THAT'S WHY WE BUILD **EVERY** **PARTNERSHIP ON THREE** **CORE PRINCIPLES:**



## Connectivity:

Real proximity with every client at **every stage of the project**. Active involvement, direct communication, and real-time responsiveness.



## Trust:

Consistency in delivery, **proven regulatory compliance, and transparency in every interaction**.

Trust is built project by project, decade by decade.



## Empathy:

We understand our partners' challenges as our own.

We design solutions that aren't just **technically sound, but strategically** relevant to each client's business.

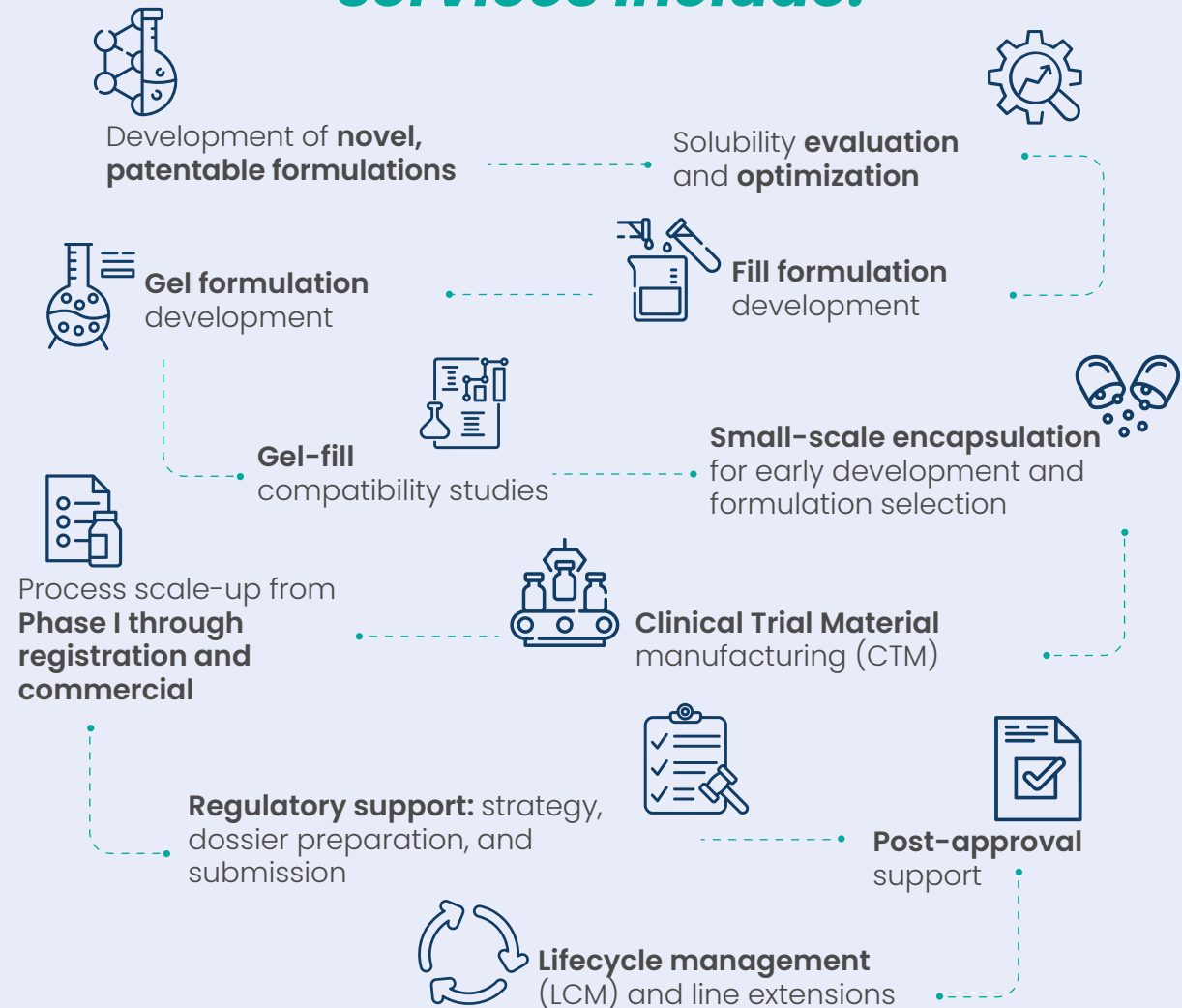
■ ■ Through a comprehensive offering of **CDMO services** and **diversified technologies**, designed to elevate the standard of any pharmaceutical project, we focus on supporting our clients' needs and exceeding their business goals. ■ ■

# SCIENCE APPLIED TO **EVERY CHALLENGE,** MEASURABLE RESULTS AT **EVERY STAGE.**

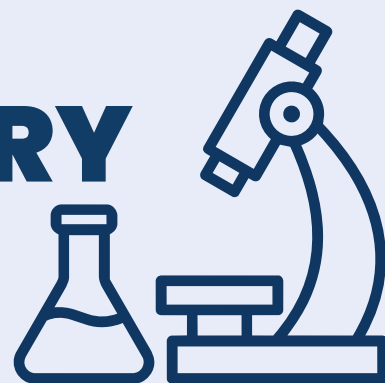
At Sofgen CDMO®, we work with **efficiency, quality, innovation, and flexibility** to support even the most challenging pharmaceutical projects.

Backed by deep expertise in **pharmaceutical development**, our teams combine **science and technology** to solve formulation challenges and meet technical and regulatory requirements across every stage of the product lifecycle, from early development to commercial manufacturing.

## Our **R&D** services include:



# LABORATORY



■ *Excellence in the development of precise **analytical methods*** ■

Our expertise in developing precise **analytical methods and delivering high-quality results** in routine testing is a key factor in the success of every project.

We offer integrated **analytical capabilities, state-of-the-art equipment, and strong scientific** backing to ensure the highest quality in every analysis.

## LABORATORY SERVICES:



..... Analytical testing



..... Development, validation, and execution of analytical methods



..... Swab method validation for cleaning verification



..... Batch release testing for APIs



## TECHNOLOGIES THAT TURN IDEAS INTO WINNING PRODUCTS.

Our **softgel technology** portfolio is the result of decades of **research, development, and scientific refinement**. Each platform has been designed to solve specific challenges in formulation, **brand differentiation, and patient experience**, giving our partners a real competitive edge in the market.

From the classic softgel to innovative formats like *Unigel™* or *Chewgels™*, Sofgen CDMO® has the technology and expertise to take any project to the next level.

### Softgels

The global reference platform for bioavailability and versatility.



### Chewgels™

Chewable softgel for a superior consumer experience.



### unigel™

Patented fixed-dose combinations in a single capsule.



### gtabs™

Gelatin-coated tablet for greater acceptability and stability.



### Twistgels

Single-dose format with a twist-off cap for topical and oral applications.



### Vaogels

Vaginal ovule with mucoadhesive properties for localized release.



### Stripegels

Personalized softgels for brand differentiation.



# Softgels

## *The Most **studied platform in the industry.***

Since its introduction in the 19th century, the soft gelatin capsule has been key to the successful commercialization of **more than 60 low-solubility molecules** in the U.S. market alone.

As one of the most studied and trusted platforms for improving bioavailability, this format gives **formulators exceptional flexibility**, allowing the use of a **wide range of excipients** to overcome even the most complex solubility and absorption challenges.

Softgel technology allows the encapsulation of diverse liquid formulations, including hydrophilic and hydrophobic systems, suspensions, and semisolid fills, ensuring consistency, precision, and full regulatory confidence at every stage.

## *Key Benefits*



Distinctive shelf presence that stands out at the point of sale.



Greater product stability throughout its lifecycle.



Dosage precision in every unit.



Tamper-resistant, hermetic seal.



Effectively masks unpleasant odors and tastes of active ingredients.

## *Key Applications*



**Pharmaceutical:** Prescription (Rx) and over-the-counter (OTC) medications.



**Nutritional:** Supplements, vitamins, and specialized natural products.



**Cosmetic:** Advanced solutions for personal care and cosmetic actives.

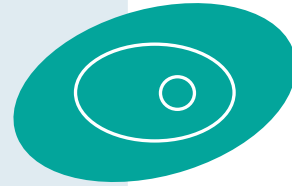


# unigel™

Unigel™ is our patented fixed-dose combination technology that allows **multiple, chemically incompatible ingredients to coexist** within a single softgel.

This innovation redefines the possibilities of formulation, delivering more **complex, effective, and convenient** products in a format unique to the market.

Unigel™ is designed for brands that want to offer their patients simplicity and effectiveness without compromising quality, backed by cutting-edge science and technology.



A SUSTAINABLE  
CAPSULE.  
**LESS  
PACKAGING.**  
LESS  
FOOTPRINT.  
**MORE IMPACT.**

Globally, plastic pollution represents a critical challenge for the pharmaceutical industry. Plastics used in blister packaging are often treated as hazardous waste, significantly limiting recycling or reuse alternatives.

Through Unigel™, we eliminate the need for multiple packaging components, significantly reducing demand for cardboard, paper, and aluminum. Because it requires a smaller volume than conventional separate doses, Unigel™ contributes to more efficient logistics and reduced greenhouse gas emissions, fuel, and energy use across the supply chain.



## Benefits



Transparent appearance that allows visibility inside the capsule.



Different release profiles available depending on therapeutic need.



Combines multiple active ingredients in a single dosage form.



Improves patient convenience and treatment adherence.



Impossible to counterfeit, ensuring product safety and authenticity.

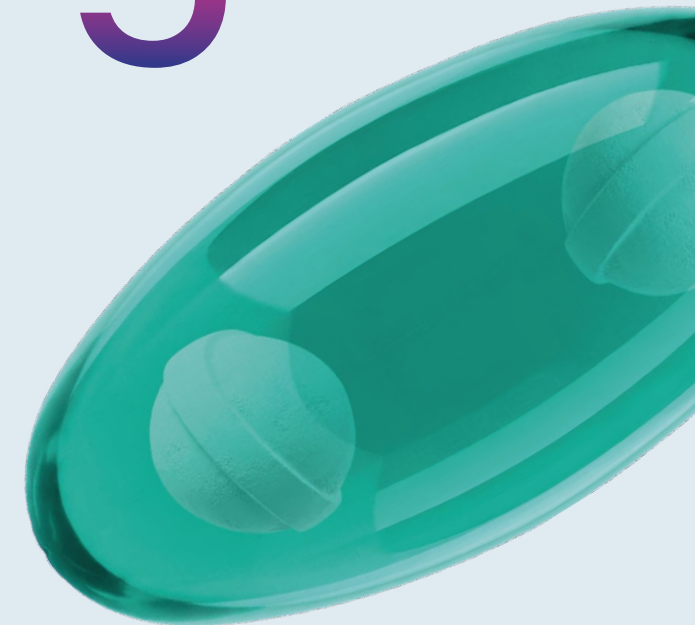


Exact dosage in every unit.



Diversifies the portfolio and enables powerful brand differentiation.

# unigel<sup>TM</sup>



# Chewgels™

Chewgels™ is our chewable softgel platform, designed as a versatile solution for line extensions or entirely new product concepts. With advanced formulation capabilities and **exceptional flavors**, Chewgels™ makes it possible to create differentiated solutions across **multiple therapeutic and wellness applications**.

When chewed, a Chewgel™ releases a smooth, creamy liquid center with a burst of flavor that enhances palatability and consumer engagement a consumption experience no conventional tablet or capsule can match.



## *Formulation benefits:*



Soft gelatin shell that doesn't stick to teeth or leave residue, with rapid dissolution for a smooth, enjoyable consumption experience.



Formulated with no added sugar, aligned with current health and lifestyle trends.



Optimized shell solubility and stability to ensure product integrity and reliable performance throughout shelf life.



Precise, portable dosing: each capsule encapsulates exact doses in solutions, suspensions, pastes, or emulsions, achieving the perfect balance between formulation flexibility and analytical rigor.





## NOT EVERYONE CAN SWALLOW A PILL **NOW THEY DON'T HAVE TO.**

Chewgels™ answers a real need for millions of patients and consumers worldwide who struggle with traditional dosage forms. By eliminating the need for water and simplifying consumption, Chewgels™ opens the market to products previously limited to conventional formats.

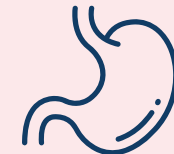
### **Customer benefits:**

No water needed easy to  
take anytime, anywhere.



A friendly, convenient alternative for children,  
older adults, and patients with difficulty  
swallowing traditional forms.

Fast action: immediate release, with  
absorption beginning in the mouth  
and continuing in the stomach.



Superior sensory experience: pleasant  
flavors that improve treatment  
adherence.

# Chewgels™

# Vaogels

## *Precise Release.* ***Exactly Where It's Needed.***

Vaogels are **softgel vaginal ovules developed with mucoadhesive properties** to facilitate product retention in the vagina and maximize the availability of the active ingredient in a localized, targeted way.

Their conical shape and hydrophilic outer layer ensure gentle, **non-irritating application and rapid disintegration**, delivering a superior treatment experience for the patient.

### ***Benefits:***



Conical shape specifically designed for comfortable, easy application.



Hydrophilic interface technology that optimizes interaction with the vaginal mucosa.



Maximizes treatment efficiency through localized, controlled release of the active ingredient.



Delivers superior dissolution and faster disintegration after application.



Exact dosage of the active ingredient in every unit, ensuring therapeutic consistency.



Formulated with lipophilic excipients that ensure better vaginal adherence and prolonged efficacy.



A gentle, delicate, non-irritating solution that respects the site of application.



# Twistgels

*An exact dose.  
In the palm of your hand.*

Twistgels are softgels with a twist-off tip that **allow controlled access to an exact dose for topical or oral applications.**

This format combines dosing precision with maximum ease of use, making it the ideal **solution for unit dosing especially in pediatric products, where dosing accuracy is critical.**



## Technical Benefits:



Greater per-unit dosing accuracy, eliminating the risk of under or over-dosing.



Ideal for unit dosing in pediatric topical or oral applications.



Significantly improves treatment adherence thanks to ease of use.



Greater product stability against environmental factors until the moment of use.

## Customer benefits:

- Portable and ideal for on-the-go use, with no water or additional accessories needed.
- Wide variety of colors, shapes, and sizes for brand differentiation and easy identification.
- Simple, intuitive opening especially practical for pediatric and elderly patients.

# Stripegels

*A presentation  
**that positions.***

As a leading manufacturer of softgel-related technologies, we offer unparalleled **custom capsule** services.



## **Benefits:**



Visually appealing.



Fully customizable.



Brand identification.



New customer experience.





# gtabs™

## *The Familiar Tablet.* **Redesigned From the Inside Out.**

G-tabs™ combine the familiarity and **acceptance of traditional tablets with the functional, differentiating advantages of a gelatin coating**, enhancing both the patient experience and the product's stability and shelf life.

The gelatin coating plays a fundamental role: it optimizes the patient experience and protects the **integrity of the medication throughout its lifecycle**, from manufacturing to final consumption.

### **Benefits:**



**Ease of consumption:** The smooth, polished texture of G-tabs™ significantly eases swallowing compared to conventional tablets, reducing patient resistance to treatment.



**Effective taste and odor masking:** The gelatin layer seals in unpleasant tastes and odors from active ingredients.



**Protection and stability:** The gelatin coating acts as a protective barrier against moisture, light, and oxygen, helping extend shelf life and preserve product potency.



**Fast absorption:** The gelatin coating enables efficient disintegration once ingested, supporting faster absorption of the active ingredient.



**Customization and brand differentiation:** G-tabs™ offers flexible design options, including two-tone combinations and a wide variety of shapes and sizes that strengthen brand identity and enable powerful market differentiation.

## *Other* **Dosage Forms**

Beyond the Softgel.  
The Same Rigor. The  
Same Standard.

At Sofgen CDMO®, we don't limit ourselves to a single format. We manufacture multiple dosage forms to meet our partners' diverse therapeutic and administration needs, always under the highest standards of quality and regulatory compliance.

- **Sterile Microparticle Suspensions:** Manufactured for vials, ophthalmic applications, and pre-filled syringes, with strict process controls to ensure sterility and integrity in every batch.
- **Tablets and Powders:** Multiple strengths and modes of administration, with the flexibility to meet the technical and regulatory requirements of each market.
- **Specialized Hormonal Pharmaceuticals:** Produced under the strictest controls and safety standards, with dedicated infrastructure and validated procedures for handling highly complex molecules.



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